

CDWG - Hourly Rate/Fee Per Unit Pricing - for Services		
Labor Category for Hourly Projects	Description of Service	Hourly Rate
Project Manager	Example includes but is not limited to: Provides technical oversight and project management services for Voice, Data/VOIP, Carrier Service Roll-Outs, New Launch-Multi-site Roll-Outs, Data Rooms, Video/Web Conference, Infrastructure Cabling Plant- Cooper/Data, Back Bone and Fiber Optic installation projects.	\$150.00
Service Technician	Technician providing support for general labor duties throughout the job site.	\$105.00
Voice/Data/VOIP-Services Technician	Technician providing support for on-site and/or multi-site installations to include Moves, Adds/Changes or multi-site Roll- Outs	\$105.00
Low Voltage-Cabling Infrastructure/CATV/CCTV Technician	Technician providing support for Low Voltage Technical Labor to include but not be limited to Installation of Security, Video Applications, Smart Conference Rooms, Data	\$105.00
Infrastructure Systems Engineer	Engineer providing support for technical design and engineering related services for vertical and horizontal Fiber/Copper infrastructure solutions.	\$125.00
Service Infrastructure Cabling Technician	Technician providing support for voice/data cabling infrastructure troubleshooting, repair, moves, adds and changes for copper cable systems.	\$105.00
Service Network/Fiber Technician	Technician providing support for voice/data infrastructure troubleshooting, repair, moves, adds and changes for fiber optic cable systems.	\$125.00
Wireless Systems Engineer	Engineer providing support for Technical design related to wireless installation.	\$115.00
Wireless Systems Technician	Technician providing support for installations, Add's /Moves and Repair of Wireless Applications. (Including any Cabling Infrastructure required.)	\$105.00
Technician On-site Labor Service - Escalated	On-site Technical Support Services - Escalated Service - Same Business Day (within 6 Hours of request) *Hourly upcharge to above rates	\$250.00
Technician On-site Labor Service - Enhanced	On-site Technical Support Services - Enhanced Service - Next Business Day *Hourly upcharge to above rates	\$225.00
Per Project/Task - For Fixed Fee Projects	Description of Project/Task	Fee Per Unit
Per CAT6 Cable Drop - Plenum - up to 300ft	Standard CAT6 Plenum-Cable installation, Jacks, Termination, Patch Panel , Patch Cord, Testing, Cable Management (dress cables in ceiling, terminate all locations with CAT6 jacks, install surface mount or wall mount jacks, Labeling.)	\$300.00
Per CAT6 Cable Drop - PVC - up to 300ft	Standard CAT6 PVC-Cable installation, Jacks, Termination, Patch Panel , Patch Cord, Testing, Cable Management (dress cables in ceiling, terminate all locations with CAT6 jacks, install surface mount or wall mount jacks, and Labeling.)	\$250.00
Installation Active/Display Panel (1 to 10 units, per unit)	Active/Display Panel Installation	\$440.00
Installation Short-Throw Projector (1 to 10 units, per unit)	Installation Short-Throw Projector (including Mount and basic set up)	\$470.00
Installation Wireless Access Points (10 or more AP's, per unit)	Remove Existing and Installing/Hanging New Access Points with Existing Cabling in place.	\$65.00
Per Configuration/Staging Task - For Fixed Fee Projects	Description of Project	Fee Per Unit
Switches (8-12-port) and Routers (1 through 10 Units, per unit)	Customer Provides Configuration. Project includes Inventory, Staging, Configuration, Testing, Burn-in. Delivery On-site, Installation Services, and Remote Engineering	\$435.00
Switches (8-12-port) and Routers (11 through 100 Units, per unit)	Customer Provides Configuration. Project includes Inventory, Staging, Configuration, Testing, Burn-in. Delivery On-site, Installation Services, and Remote Engineering	\$395.00
Switches (8-12-port) and Routers (101 Plus Units, per unit)	Customer Provides Configuration. Project includes Inventory, Staging, Configuration, Testing, Burn-in. Delivery On-site, Installation Services, and Remote Engineering Support.	\$350.00
Switches (24-48-port) and Routers (1 through 10 Units, per unit)	Customer Provides Configuration. Project includes Inventory, Staging, Configuration, Testing, Burn-in. Delivery On-site, Installation Services, and Remote Engineering Support.	\$435.00
Switches (24-48-port) and Routers (11 through 100 Units, per unit)	Customer Provides Configuration. Project includes Inventory, Staging, Configuration, Testing, Burn-in. Delivery On-site, Installation Services, and Remote Engineering Support.	\$395.00
Switches (24-48-port) and Routers (101 Plus Units, per unit)	Customer Provides Configuration. Project includes Inventory, Staging, Configuration, Testing, Burn-in. Delivery On-site, Installation Services, and Remote Engineering Support.	\$350.00
SFP Switches (1-24-port) - Per Unit	Customer Provides Configuration. Project includes Inventory, Staging, Configuration, Testing, Burn-in. Delivery On-site, Installation Services, and Remote Engineering Support.	\$875.00
SFP Switches (25-48-port) - Per Unit	Customer Provides Configuration. Project includes Inventory, Staging, Configuration, Testing, Burn-in. Delivery On-site, Installation Services, and Remote Engineering Support.	\$1750.00
SFP Switches (49-96 port) - Per Unit	Customer Provides Configuration. Project includes Inventory, Staging, Configuration, Testing, Burn-in. Delivery On-site, Installation Services, and Remote Engineering Support.	\$3500.00
WLAN Controller per controller	Customer Provides Configuration. Project includes Inventory, Staging, Configuration, Testing, Burn-in. Delivery On-site, Installation Services, and Remote Engineering Support.	\$1310.00
Wireless AP's - (10 through 100 Units) - Per Unit	Customer Provides Configuration. Project includes Inventory, Staging, Configuration, Testing, Burn-in. Delivery On-site, Installation Services, and Remote Engineering Support.	\$105.00
Wireless AP's - (101 through 250 units) - Per Unit	Customer Provides Configuration. Project includes Inventory, Staging, Configuration, Testing, Burn-in. Delivery On-site, Installation Services, and Remote Engineering Support.	\$97.00
Wireless AP's - (250 plus Units) - Per Unit	Customer Provides Configuration. Project includes Inventory, Staging, Configuration, Testing, Burn-in. Delivery On-site, Installation Services, and Remote Engineering Support.	\$90.00
Labor, Tools, Materials, and Travel	Provider is responsible for supplying all labor, tools, and materials necessary to provide the requested services. Travel should be included.	
Service Provided	Description of Project	Fee Per Unit
Asset Tagging	Standard asset tags with no other services provided. Includes Asset Tag number and barcode. Report of serial number and Asset tag number delivered.	\$11.00
Asset Tagging with any other Installation Service per device	Standard asset tags with services (ie. White Glove, Imaging). Includes Asset Tag number and barcode. Report of serial number and Asset tag number delivered.	No Charge
Laptop PC Install	Unboxed, set up, powered on.	\$40.00
Desktop PC Install	Unboxed, set up, powered on.	\$45.00
Laptop/Tablet Cart	Laptop/Tablets are unboxed, power adapters are wired into the cart.	\$265.00
Projector Install	New Installation on a clean wall or ceiling. Additional cost may be applied for extension hardware and/or mechanical lifts needed for install.	\$470.00
IWB & Projector Install	New Installation on a clean wall or ceiling. Additional cost may be applied for extension hardware and/or mechanical lifts needed for install.	\$725.00
Wall Speaker Install	New Installation on a clean wall. Additional cost may be applied for extension hardware and/or mechanical lifts needed for install.	\$115.00
Ceiling Speaker Install	New installation in a clean ceiling. Additional cost may be applied for extension hardware and/or mechanical lifts needed for install.	\$275.00
Over the Board Mount Install	Installation over an existing board.	\$108.00
Raceway Kit	Installation of standard raceway.	\$125.00
Dry Erase Board Install	New installation on a clean wall.	\$155.00
Peripheral Deployment Install	Unboxed, set up, trash removed	\$45.00
Promethean Touch Panel	New Installation on a clean wall. Configuration completed.	\$575.00
IWB & Projecter - Reinstall	Remove existing hardware and install new hardware.	\$800.00
IWB - Reinstall	Remove existing hardware and install new hardware.	\$510.00
TV Install	New Installation on a clean wall.	\$545.00
Chromebook Whiteglove services	Enroll Chromebooks into end user's domain. Push out network settings. Performed onsite.	\$10.00
Projector Remove and Install	Remove existing hardware and install new hardware.	\$615.00
Imaging - Per Device	Use customer supplied image to deploy across devices.	\$25.00
Voice Over IP Phone Deployment	Installation and set up.	\$50.00
Software Services and Deployment including but not limited to: O365 Migration, Active Directory, Sharepoint, Exchange, Lync Voice.	Hourly rate for deployment engineers.	\$175.00